

Ralph Maier, Director of Contracts | E & I Cooperative

Ralph Maier is the Executive Director of Contracts at the Educational & Institutional Cooperative Services (E&I), a not-for-profit collaborative buying organization dedicated to higher education. He has been with E&I since June of 2010 and has responsibility for the national contracting team.

Prior to joining E&I, Ralph was with the University of Pennsylvania for 27 years, most recently as the Chief Procurement Officer. As CPO, Ralph had operational responsibility for Purchasing, Travel, Publications and Mail Services. He also had direct responsibility for UPenn's eProcurement, Business Process Transformation, SAS 112, and Diversity Supplier initiatives. Ralph has made numerous presentations at National Association of Educational Procurement (NAEP) national and regional meetings. Prior to joining UPenn, Ralph was with Johnson & Johnson Incorporated with experience in procurement, manufacturing & logistics.